

# Project Manager Energy Services for Industry & Buildings

(preferably specialized in heating / ventilation / air conditioning / energy efficiency area)

## About us

Veolia Group is the global leader in optimized resource management. With about 220 000 employees worldwide, the Group designs and provides water, waste and energy management solutions, that contribute to the sustainable development of communities and industries. Veolia's Purpose is to contribute to the progress of humanity by firmly committing to the Sustainable Development Goals of the United Nations.

Veolia in Bulgaria optimizes successfully the energy consumption and water cycle management for its municipal, commercial and industrial customers. Through the services we provide on the Bulgarian market we contribute to saving the resources, reducing carbon emissions and developing the circular economy.

As a key player in energy management, VEOLIA SOLUTIONS BULGARIA, part of Veolia Group, has unique expertise in energy efficiency and services for buildings and industrial utilities.

The company is looking to hire **Project Manager Energy Services for Industry & Buildings** with relevant education and experience to join our Business Development Team and to grow further together.

## The job purpose:

- ✓ Provides engineering support to projects from pre-sales to operation
- ✓ Carry out technical and economic project studies and analysis to determine and optimise the energy characteristics and the related project costs.
- ✓ Define, prepare and present technical project proposals.

## What you will be doing?

- ✓ Performs energy audits and analysis of technical facilities
- ✓ Performs an analysis of the existing situation of a given site and prepares an innovative and commercially acceptable proposal for a specific project
- ✓ Offers an appropriate and innovative technical solutions to achieve maximum energy and resource efficiency
- ✓ Prepares conceptual and technical designs for the Business Development department, as well as BoQs (bill of quantities)
- ✓ Close collaboration with different stakeholders within the company
- ✓ Performs energy, technical and financial assessments, identifies risks and calculates capital investment and operating costs
- ✓ Prepares the engineering studies and projects by preparing the technical and economic analysis (Business plans, BoQs, CAPEX/OPEX, Cashflow, project timeline, etc.)
- ✓ Assists and prepares the drafting of RFQ/RFP to subcontractors
- ✓ Participates in the review of commercial offers and projects
- ✓ Acquires and analyses technical information
- ✓ Participates in presenting solutions to clients
- ✓ Prepares reports on activities performed

## **Project Manager Energy Services for Industry & Buildings (preferably specialized in heating / ventilation / air conditioning / energy efficiency area)**

---

### **What we are looking for?**

- ✓ Higher technical education - degree in Heat Engineering; Thermal power engineering, HVAC engineering, Electro engineering, Energy efficiency or other relevant area
- ✓ Experience in the industrial sector - minimum 5 years
- ✓ Experience in similar position - minimum 3 years
- ✓ Excellent technical and engineering knowledge and skills
- ✓ Experience with tools and software for technical and economic analysis and estimations
- ✓ Very good computer skills and knowledge of software programs related to the activity
- ✓ Experience drafting inquiries, commercial offers and contracts
- ✓ Knowledge of the normative requirements for the activity and industry
- ✓ Very good Bulgarian language skills
- ✓ Good English language skills
- ✓ Driver's licence
- ✓ AutoCAD is a plus

### **We offer:**

- ✓ Competitive remuneration for Bulgarian market;
- ✓ Logistical support with your relocation;
- ✓ Very nice office, supportive colleagues and beautiful view, located in Sofia, capital of Bulgaria;
- ✓ Excellent benefits package: food vouchers, additional healthcare plan, social and holiday bonus system, opportunity to buy company shares at a premium conditions; additional insurance package;
- ✓ Corporate trainings and opportunities for growth and development;
- ✓ Excellent working conditions at an international company.

**Contact us or apply at: [talent@veolia.com](mailto:talent@veolia.com) / [ani.koleva@veolia.com](mailto:ani.koleva@veolia.com)**

\* In case your application is approved, we will contact you.

\*\* All applications are to be reviewed under complete confidentiality. Veolia collects and manages candidate personal data in consideration of the Law for protection of the personal data and Regulation (EU) 2016/679 of the European Parliament and Council with recruitment purposes.